

COVENANT TECHNOLOGY PARTNERS CASE STUDY

Security &
Infrastructure



BUSINESS PROBLEM

Customer wanted to deploy a fully managed Azure Virtual Desktop environment to their existing Azure Tenant but due to security and policy we could not be granted any admin access to the customer's Azure tenant. Originally customer was going to have us "shadow" their IT and drive them through deployment, but customer really didn't have bandwidth to support this model.

Customer had an additional requirement to keep the costs for AVD separate from their existing Azure and be invoiced as a total managed solution.

OUR OBJECTIVE

Our objective was to find a way to deploy an Azure Virtual Desktop solution to customer's existing Azure tenant without having to leverage their IT staff to "drive" each task with oversight or being granted admin access to deploy. We also needed to find a way to invoice customer actuals for cost of the Azure Virtual Desktop subscription resources and managed services fee in a single invoice.

OUR SOLUTION

Our solution to meet the customer's requirements was to leverage our CSP partner to deploy a new subscription into customer's existing Azure tenant to host the new Azure Virtual Desktop resources.

THE RESULTS

By designing the Azure Virtual Desktop deployment in this way we were able to satisfy customer requirements:

- **Deploy AVD without administrative access to customer's Azure tenant**- Administrative access was limited to the subscription we provisioned and allowed us to configure the AVD resources.
- **Separate costs for the AVD solution and invoice all services on single bill** - Utilizing this design model we were able to capture the costs for this new subscription via our CSP partner and invoice customer in a single bill for all provided services.