

COVENANT TECHNOLOGY PARTNERS CASE STUDY

Preparing The Business Ecosystem for M&A Activity

Transformation
Powered by AI



BUSINESS PROBLEM

A prominent logistics company completed major strategic application development and planned further expansion leveraging the strategic solution. The executive team needed to understand their entire ecosystem as it stands today, including its flexibility and scalability.

To simplify M&A activity, they needed to understand a clear, modular view, of what the ecosystem should look like in the future to ensure fully scalable and approach best in class operations.

To streamline upcoming activity, the company sought a playbook for the process to assess an external ecosystem and how it would fit into our internal current (including any risks) and future state ecosystem.

They needed insight into:

- Business Solutions: Review and document technologies for scalability, flexibility, cost-efficiency, and automation improvements.
- Business Partners: Assess and document existing relationships and contracts
- Data Management: Review and document key data points, limitations, and scaling options.
- System Integration: Assess and document the integration of various IT systems and business applications.
- Security: Conduct a thorough security audit and document existing security measures.
- IT Infrastructure: Examine and update documentation on hardware, support, and contracts.

OUR OBJECTIVE

Our objective was to equip this leading logistics company with a comprehensive understanding and strategic roadmap of their current and future business ecosystem, ensuring scalability, flexibility, and operational excellence to facilitate seamless M&A activities. This includes developing a modular view of the ecosystem, identifying integration accelerators, reducing risks, and improving scalability through advanced technologies and best practices.

OUR SOLUTION

Covenant Technology Partners conducted a comprehensive M&A readiness assessment and risk analysis. The effort included comprehensive assessment of the Enterprise architecture and operations, key technology partners, data management and integration, infrastructure controls and security measures.

THE RESULTS

The assessment identified and road mapped **M&A Integration Accelerators**, **Reduce Risk** and **Improve Scalability** while unlocking value trapped in the data estate.

Accelerator opportunities include utilizing *Microsoft Fabric* with the *Data Hub* and *OneLake* enabling accelerated data integrations while unlocking strategic value in trapped data with *Data Factory*, *Power BI* and *AI*.

Risk reduction actions identified for immediate security and infrastructure actions leveraging *Microsoft Defender* and *Purview*.

Improved scalability steps included leveraging the applications Best-in-Class *Microsoft Azure DevOps* platform, maturing processes and speed through deeper *Azure DevOps*, CI/CD pipeline automation, *Azure Github CodeQL* and *AI documentation*.

Want to achieve similar results? **Contact Covenant Technology Partners** to learn how we can help your business thrive.