

Dynamics 365 Relaunch

A Covenant
Technology Partners
Case Study

What was their business problem?

Clayco had previously implemented a “One Size Fits All” Dynamics solution. They were experiencing low adoption and realizing limited value from their technology investment.

What was our solution to solve the problem?

Covenant and Clayco identified twelve unique business processes across twelve business lines. We also identified the data elements and business processes that were common across their enterprise. We then designed and developed a solution which was customized on the front end for all 12 business lines, with common data elements behind the scenes.

What are the results/outcomes?

The solution allowed each business line to use a solution tailored to their business needs, while providing enterprise-wide reporting for executive leadership. Adoption rates increased and the organization now realizes significant value from their technology investment.

"We often are quick to tell our 3rd party vendor when things go wrong. We would like to be equally timely in our recognitions as well. I want to give a special THANKS to the Covenant team for helping us deliver this project successfully on an accelerated timeline. We started as a vendor/client relationship and ended with them as an extension of our team. There were numerous examples where Covenant demonstrated exceptional customer service and business acumen. This helped develop a relationship and trust with the business that will be an asset to future projects with Covenant."

Jesse Sanders | Clayco, Inc.

Dedication. Innovation. Results.